



BEYOND THE BID

“Navigating L.A. County Contracting”

WHEN:

April 17, 2013
9:00 am – 12:00 pm

WHERE:

Exposition Park Field Office
Supervisor Ridley Thomas
Constituent Center
700 Exposition Park Dr.
Los Angeles, CA 90037

REGISTER TODAY!!

NO COST TO ATTEND

1. osb.lacounty.gov
2. Click “Events & Training Courses”
3. Click “Calendar” link
4. Click “Beyond the Bid” on April 17.
5. Click link provided under Additional Information.
6. Fill out and submit.

WHAT:

- How to do business w/ the largest County (annual spend: over \$4B)
- How to respond to a solicitation
- Helpful tips to being a responsible contractor/supplier
- Benefits of having LA County as a customer
- Certifying as a Local Small Business Enterprise for added benefits

L.A. County Office of Small Business & Procurement Technical Assistance Center
323.881.3964 // osb@isd.lacounty.gov // URL: osb.lacounty.gov



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